

#1

**COMPLETE**

**Collector:** Email Invitation 1 (Email)  
**Started:** Tuesday, July 17, 2018 2:47:34 PM  
**Last Modified:** Tuesday, July 17, 2018 2:50:01 PM  
**Time Spent:** 00:02:27  
**Email:** mcollis@rmhsystems.com  
**IP Address:** 64.237.25.98

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**Q1** What CRM system do you currently use?

Exact Enterprise

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**Q2** What do you like about that system?

Works with our accounting software

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**Q3** Is there a particular CRM system you would NOT use? Why?

I would not use this one unless you use Macola software

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**Q4** Your Name

Marc Collis

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## #2

**COMPLETE**

**Collector:** Email Invitation 1 (Email)  
**Started:** Tuesday, July 17, 2018 2:52:21 PM  
**Last Modified:** Tuesday, July 17, 2018 2:53:14 PM  
**Time Spent:** 00:00:53  
**Email:** Mikep@centralpkg.com  
**IP Address:** 74.62.140.134

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**Q1** What CRM system do you currently use?

pipelinedeals.com

**Q2** What do you like about that system?

Inexpensive, attaches to google apps for work, easy to use

**Q3** Is there a particular CRM system you would NOT use? Why?

Not to my knowledge

**Q4** Your Name

Mike Pasley

# #3

**COMPLETE**

**Collector:** Email Invitation 1 (Email)  
**Started:** Tuesday, July 17, 2018 2:59:09 PM  
**Last Modified:** Tuesday, July 17, 2018 3:00:08 PM  
**Time Spent:** 00:00:58  
**Email:** shawna@gtgpackaging.com  
**IP Address:** 68.190.181.196

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**Q1** What CRM system do you currently use?

We don't we are currently researching. any info you get would be appreciated.

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**Q2** What do you like about that system?

**Respondent skipped this question**

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**Q3** Is there a particular CRM system you would NOT use? Why?

**Respondent skipped this question**

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**Q4** Your Name

Shawna

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## #4

**COMPLETE**

**Collector:** Email Invitation 1 (Email)  
**Started:** Tuesday, July 17, 2018 3:05:20 PM  
**Last Modified:** Tuesday, July 17, 2018 3:09:44 PM  
**Time Spent:** 00:04:23  
**Email:** ken@crownhillpackaging.com  
**IP Address:** 158.106.80.113

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**Q1** What CRM system do you currently use?

About to implement Microsoft NAV therefore Dynamics

**Q2** What do you like about that system?

Based on features and benefits and being a Microsoft product we feel that it will be perpetually supported and have established best practices. Also it is integrated with our ERP which is significant for fluidity

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**Q3** Is there a particular CRM system you would NOT use? Why?**Respondent skipped this question****Q4** Your Name

Ken Wong - Crownhill

# #5

**COMPLETE**

**Collector:** Email Invitation 1 (Email)  
**Started:** Tuesday, July 17, 2018 7:55:52 PM  
**Last Modified:** Tuesday, July 17, 2018 7:56:46 PM  
**Time Spent:** 00:00:54  
**Email:** dlewis@supplyone.com  
**IP Address:** 98.242.119.28

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**Q1** What CRM system do you currently use?

Micro dynamics

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**Q2** What do you like about that system?

Offline or online capable

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**Q3** Is there a particular CRM system you would NOT use? Why?

SalesForce. Too expensive

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**Q4** Your Name

Dave L

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## #6

**COMPLETE**

**Collector:** Email Invitation 1 (Email)  
**Started:** Wednesday, July 18, 2018 7:03:11 AM  
**Last Modified:** Wednesday, July 18, 2018 7:05:09 AM  
**Time Spent:** 00:01:58  
**Email:** apacker@hughesent.com  
**IP Address:** 66.87.209.114

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**Q1** What CRM system do you currently use?

Salesforce

**Q2** What do you like about that system?

Ease of use, easy to modify in house

**Q3** Is there a particular CRM system you would NOT use? Why?

Dynamics, we had a failed implementation with dynamics which centered around the high cost of modifications and over complicated interface.

**Q4** Your Name

Amy Packer

# #7

**COMPLETE**

**Collector:** Email Invitation 1 (Email)  
**Started:** Wednesday, July 18, 2018 11:55:02 AM  
**Last Modified:** Wednesday, July 18, 2018 11:56:20 AM  
**Time Spent:** 00:01:17  
**Email:** danf@heritagepaper.net  
**IP Address:** 98.174.154.18

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**Q1** What CRM system do you currently use?

we dont have one

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**Q2** What do you like about that system?

we would like to have one im hoping for some good feedback

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**Q3** Is there a particular CRM system you would NOT use? Why?

NA

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**Q4** Your Name

Dan Feehan

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# #8

**COMPLETE**

**Collector:** Email Invitation 1 (Email)  
**Started:** Wednesday, July 18, 2018 4:16:30 PM  
**Last Modified:** Wednesday, July 18, 2018 4:17:20 PM  
**Time Spent:** 00:00:49  
**Email:** nm@m-line.com  
**IP Address:** 98.103.60.58

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Page 1

**Q1** What CRM system do you currently use?

proprietary - written in-house

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**Q2** What do you like about that system?

does exactly what we want it to do

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**Q3** Is there a particular CRM system you would NOT use? Why?

no real experience here

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**Q4** Your Name

Nick Mihacevich

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# #9

**COMPLETE**

**Collector:** Email Invitation 1 (Email)  
**Started:** Thursday, July 19, 2018 1:52:38 PM  
**Last Modified:** Thursday, July 19, 2018 1:53:35 PM  
**Time Spent:** 00:00:57  
**Email:** jay.anderson@rapidpackaging.com  
**IP Address:** 173.160.124.17

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Page 1

**Q1** What CRM system do you currently use?

profit 21 and Tour De Force

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**Q2** What do you like about that system?

P21 is good for inventory tour de force is great for sales, activity etc.

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**Q3** Is there a particular CRM system you would NOT use? Why?

Respondent skipped this question

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**Q4** Your Name

Jay Anderson

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